

## INSCAPE AUTHORIZED DISTRIBUTOR BENEFITS

### The Inscape Opportunity

Inscape Publishing is the leader in creating cutting-edge, innovative learning products for interpersonal skill development. We go to market exclusively through an elite distributor network of independent consultants, trainers, and coaches. We are committed to long-term company growth through our Authorized Distributors.

#### Inscape Offers

Inscape supports you with:

- Leading-edge, research-based superior products
- Rewards and incentives for high performance
- Top-quality training opportunities
- Knowledgeable, friendly, accessible support staff
- Powerful networking opportunities

#### Distributor Benefits

As a new Inscape Distributor, you're eligible for all of the Authorized Distributor benefits.

- In-depth DiSC® training, including JumpStart classroom training and free teleclasses
- Marketing support with customizable features to showcase your company
- Free access to EPIC, Inscape's cutting-edge electronic-profile delivery system
- Competitive wholesale pricing on all Inscape products, including *idXready™* and *Everything DiSC® Application Library*

#### Distributor Qualifications

Inscape Authorized Distributors vary in market, size, and experience. But they all share a commitment to their clients and Inscape. To be eligible to become an Inscape Authorized Distributor, you must:

- Own a successful and established training, consulting, or coaching business
- Possess the ability and willingness to integrate technology and technology-based products into your business
- Add value to Inscape products through consulting, coaching, or training services
- Know your markets and understand your clients
- Show commitment to Inscape through a sharply developed sense of professionalism and ethics
- Set the pace for training and development trends



## There's never been a better time to join Inscape!

Once you've completed the application process, including payment of the \$1495 fee, you'll get everything you need to get your Inscape business off to a fast start! You'll receive:

### **Everything DiSC® Facilitation System** \$1595 retail value

Versatility for crafting solutions for a variety of workplace issues. A customizer's toolkit, *Everything DiSC's* modular design helps consultants and trainers, from novice to advanced, create DiSC®-based solutions of any scope — fast! Customizable PowerPoint® slides give you a professional look. Includes ten major DiSC tools built into the program

- *DiSC Classic 2.0*
- *DiSC PPSS*
- *DiSC Supplemental Reports*
- *DiSC Classic* paper profile
- *DiSC Facilitator Report*
- *DiSC Group Culture Report*
- *QuikDiSC®* Cards
- *DiSC Action Planners*
- *Everything DiSC* People-Reading Guides
- *Everything DiSC* DVD: 60+ minutes of contemporary video

### **Inscape Welcome Kit** \$523 retail value

Your Inscape Welcome Kit helps you build your Inscape knowledge. The kit includes

- Distributor Handbook, catalog, and price lists
- Electronic marketing brochures available for branding with your company name and logo
- 100 EPIC credits (\$310 retail value)
- Samples of Core Collection profiles (\$213 retail value)

### **JumpStart** \$495 retail value

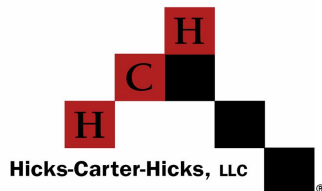
JumpStart helps you launch your Inscape training, coaching, or consulting business.

- Three-step training program gets you up to speed.
- Attendance is required for all new Distributors within 12 months of membership.

### **Teleclasses**

Free quarterly teleclasses offer continuing education on Inscape products, key business-development issues, and marketplace trends.

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